

2017 Trade Association Dues Used For Lobbying

Group	2017 Amount	2016 Amount	2015 Amount	2014 Amount	2013 Amount	2012 Amount
Animal Health Institute**	\$39,271	\$32,726	\$12,121	\$13,090	\$13,090	\$10,391
Bio New Jersey*	\$4,860	\$1,980	\$1,250	\$1,250	\$725	\$1,175
Biotechnology Industry Organization	\$231,679	\$238,208	\$248,200	\$247,830	\$251,790	\$285,300
California Life Sciences Association	\$11,300	\$13,680	\$15,750	\$9,450	\$16,537	\$10,200
Consumer Healthcare Products Association***	---	---	---	\$40,310	\$49,500	\$80,923
Council of the Americas*	\$1,250	\$1,250	\$1,250	---	\$1,250	\$1,250
Chemistry Council of New Jersey	\$8,775	\$6,000	\$6,000	\$8,270	---	---
Healthcare Institute of New Jersey	\$122,100	\$126,004	\$134,144	\$129,111	\$118,493	\$130,795
Healthcare Leadership Council	\$90,000	\$90,000	\$90,000	---	\$230,000	\$120,000
Massachusetts Biotechnology Council	\$9,884	\$9,669	\$9,389	\$27,600	---	---
National Association for Biomedical Research	\$20,000	\$20,000	---	\$20,000	\$20,000	\$16,000
National Association of Manufacturers**	\$61,792	\$70,845	\$58,129	\$47,364	\$51,670	\$51,670
New Jersey Chamber of Commerce	\$4,142	\$4,001	\$3,883	\$3,770	---	---
New Jersey Civil Justice Institute	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$3,000
Pennsylvania Biotechnology Association*	\$4,500	\$3,960	\$3,960	\$3,760	\$2,000	\$2,000
Personal Care Products Council***	---	---	---	\$45,295	\$45,254	\$44,148
Pharmaceutical Research and Manufacturers of America	\$11,630,454	\$6,418,500	\$6,298,715	\$6,391,915	\$6,770,079	\$6,517,099
Texas Healthcare & Bioscience Institute*	\$5,500	\$3,500	\$3,500	\$3,500	\$3,579	\$3,500
U.S. Chamber of Commerce	\$206,250	\$345,000	\$402,500	\$460,000	\$675,000	\$907,500

Prior to 2011, Merck reported the portion of dues used for advocacy and/or political activities by those associations where our dues were >\$50,000. In 2011, we lowered our reporting threshold to >\$25,000 in response to stakeholder input.

*Includes associations where dues are > \$25,000. Because the U.S. tax law that requires this reporting does not apply outside the United States, trade associations that are not subject to this do not provide breakouts of lobbying expenditures from membership dues.

**In 2011, we began reporting trade association dues used for advocacy and/or political activities for our animal and consumer health businesses.

***Merck terminated our membership in these groups following the divestiture of Consumer Products division.